



Welcome to the FTA Roundtable: TAM & Procurement Session July 15, 2018

Exercise 1 – Getting Started

Grab an index card! How are TAM and Procurement related? A sentence or two.

Exercise 2: Prepare individual responses to the following:

- Where does your Agency stand regarding C4? and Why?
- Is this the right choice for your Agency? and Why?

Exercise 3: Draft a “Requirement” for your TAM Systems Software Requirements Matrix to go in your Solicitation:

- Craft one specific requirement you recommend to put in your AMS solicitation, share and discuss at your table.
- What value does fulfillment of that requirement provide to your AMS?

Exercise 4: Prepare Prioritization Tool Criteria using various elements:

- Pick the top 7 elements (from the slide) to build your Agency’s prioritization model. Apply weights to each of the 7 elements so they total 100. Sorry the model only allows 7 elements.

Write’em on the back of this paper! Ex: Resilience is 5%

We’ll take raised hands or maybe we’ll just move around the room!

Exercise 5: Draw Simplified Org Charts to assist In Identifying Agency Resources:

- Draw an org chart that shows where your TAM expertise resides at your Agency. Include internal departments and offices and external resources if the expertise resides outside the Agency.
- Now draw your Agency’s TAM Dream Team. The one that achieves optimal TAM Agency Performance!!!

We encourage participation and interaction for an engaging session or we might just call on you!!!