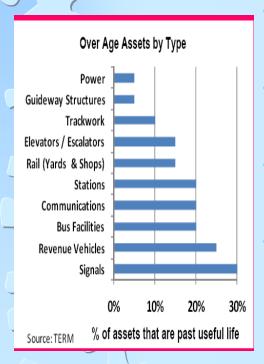
# Implementation of PPPs for Transit PPPs & State of Good Repair May 19, 2009

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#### Why SGR is So Important



- GOOD NEWS: Transit Ridership at Highest Levels in 50 Years
- BAD NEWS: Increasing Operating Costs Combined With Declining Revenues
- **GOOD NEWS:** More Funds Coming Available for Transit Investments
- BAD NEWS: Increases in Assets Put More Pressure on Maintenance
- 25% of US Transit Assets Need Replacement or Rehabilitation \$50-80 Billion Backlog
- \$11 Billion Needed Annually for 20 Years to Achieve SGR

#### **PPP Options Public funds Direct DBO DBB** DB Design-Build-Operate Design-Bid-Build Design-Build **DBOM** Design-Build-CM FT Operate-Maintain Construction **Fast Track** Management **DBFO** Design-Build-Finance-Operate O&M (Maintain) – **Service Contract** Public **Availability Payment** responsibility Segmented **DBFO** Design-Builddelivery method Finance-Operate Limited to some (Maintain) high-tech components **User Fees BOO** (Privatization) **Build-Own-Operate Private funds Indirect**

Private responsibility

Combined delivery method

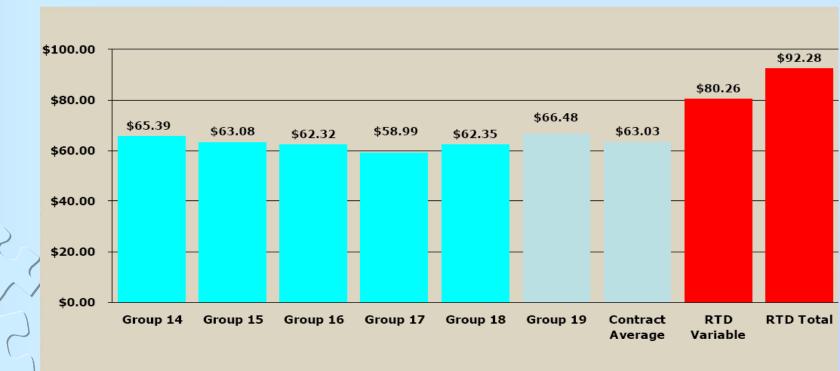
#### How PPPs Can Deliver SGR

- Increasing Efficiencies
- Foregone Costs
- Increased Customer Service
- Risk Transfer
- Increased Lifespan From Bundling, Design,
   Construction & Long-term Maintenance
- Improved Asset Management Strategies andSystems
- Funding Sources For Maintenance And Repair





## RTD: Efficiency & Flexibility From Outsourcing



- 1. Private contractors pay fuel tax, sales tax, property tax, and vehicle registration fees which RTD does not pay.
- 2. All RTD costs are unaudited estimates based on 2006 actual costs.
- 3. RTD total costs include all variable costs, fixed costs, and depreciation on operating facilities and support equipment.
- 4. RTD has statutory limitation on insurance liability. Private carriers do not have statutory limitation on insurance liability.

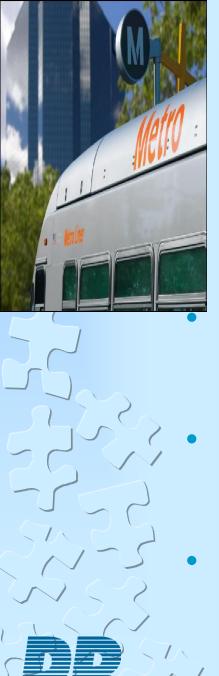


## Phoenix Valley Metro: New Service Delivery

- METRO is "Brand" for Valley Metro Rail, Inc.
  - 20-mile LRT in Phoenix, Tempe & Mesa, Operations 2008
  - Transit O&M in Phoenix area traditionally outsourced
  - Privately Contracted Vehicle O&M Supports SGR
    - Provided 100% start-up + experienced staff
    - Performance Criteria: on time, miles between failures, availability of vehicles, PM schedules, control OT, safety,

customer satisfaction

Liquidated Damages



### LA Metro: CNG Fueling

Los Angeles Metropolitan Transportation Authority solicited PPP proposals – received two on CNG

Restarted process with full technical specifications and commercial structure suited to CNG industry

- Trillium: Contract to build the CNG Facilities and 10 year contract to compress natural gas
- Result: CNG fueling facilities exceeded expectations and turned over to Metro for \$1 at end of agreement

#### **Benefits:**

- Increase fueling capacity
- Minimize future capital outlays for facilities
- Reduce designconstruction cycle allowing staff to concentrate on core business objectives,
- Reduce O&M costs
- Increase cost predictability

### RTD: Cost Avoidance Church Ranch Blvd & Dry Creek

- Agreement with Splitz Bowling Alley
- Expanded Capacity 25%
   Without Capital Cost
- Approximately 400 spaces



- Dense Development
   Difficult for Surface Lot
- Joint Use of Adjacent Parking Structure – 235 spaces



# Facility Refurbishing/Improved Customer Environment: LA Metro Gold Line



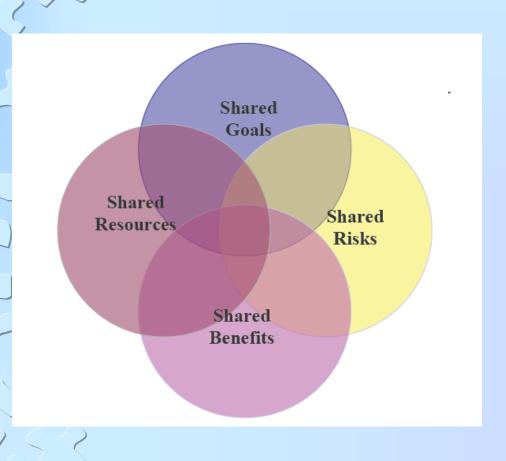
- 2 Parcels 3.56 acres separated by Gold Line Row
- Development: 347
   Apartments, 11K Retail
- Refurbished Train Depot
- Public Plaza Connected
   Train to Station
- 600 Parking Spaces



## Additional Annual Funding Source: Miami Dade TOD

- 2,344,000 sq. ft. of Office Space
- 403,100 sq. ft. of Retail Space
- 570 dwelling units (158 market rate and 412 affordable housing)
- 4,646 parking spaces (garage and surface)
- 305 hotel rooms
- Annual Revenue in excess of \$ 2,000,000

#### PPPs & SGR



- The Possibilities
   Cover a Wide Range
   That Can Create
   SGR Benefits
- The Key is Looking for Opportunities that Create True Value for Transit Agencies