FEDERAL TRANSIT ADMINISTRATION

REGION IV TECHNICAL ASSISTANCE CONFERENCE May 13 & 14, 2015

"THIRD PARTY CONTRACTING UPDATE AND COMMON OVERSIGHT DEFICIENCIES / HOW TO AVOID THEM"



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"Third Party Contracting Update"

• FTA Circular 4220.1F (Next Generation)

• BPPM (Revision – Rewrite)

Small Purchases Threshold



"Common Oversight Deficiencies"

- Lack of Independent Government Estimate (IGE)
- Lack of required Cost / Price Analysis
- No evidence of having or following procurement policies and procedures
- Failure to include FTA Clauses

"Common Oversight Deficiencies"

- Failure to Exercise full and Open Competition
- Improper use of geographical preference
- Sole Source Awards
- No Contract Administration System



"Common Oversight Deficiencies"

Improper Piggybacking Purchases

Improper Use of Options



"How to Avoid Deficiencies"DOCUMENTDOCUMENTDOCUMENTDOCUMENT

LACK OF INDEPENDENT GOVERNMENT ESTIMATE (IGE)

✓ Independent Government Estimate Worksheet

LACK OF REQUIRED COST / PRICE ANALYSIS

- ✓ Prepopulated Form for Price Analysis
- ✓ Cost Analysis Worksheet



"How To Avoid Deficiencies"

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✓ NO EVIDENCE OF HAVING OR FOLLOWING PROCUREMENT POLICIES AND PROCEDURES

Procurement Policies and Procedures

"Each recipient and sub-recipient may use its own procurement procedures, provided that its procurements conform to applicable Federal law and regulations."

[FTA C 4220.1F, 111,3.a.]



"How to Avoid Deficiencies"

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FAILURE TO INCLUDE FTA CLAUSE

✓ Circular 4220.1F, Appendix D, Provisions, Certifications, Reports, Forms, and Other Matrices, Third Party Contract Provisions

FAILURE TO EXERCISE FULL AND OPEN COMPETITION

- ✓ Outreach Programs
- ✓ Treat Supplier as Partners
- ✓ Advertisement (Widespread)

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- IMPROPER USE OF GEOGRAPHICAL PREFERENCE
- ✓ Prequalify Bidders
- ✓ Prequalified Product Lists
- SOLE SOURCE AWARDS
- \checkmark Use when appropriate
- ✓ Unique Capability or Availability
- ✓ Inadequate competition
- ✓ Unusual and Compelling Urgency

"How to Avoid Deficiencies"

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NO CONTRACT ADMINISTRATION SYSTEMS

- \checkmark Have a written system that
 - Ensures that contractors perform in accordance with T&Cs
 - Follows the system
 - Will be presented to reviewers



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IMPROPER PIGGYBACKING PURCHASES

- \checkmark Obtain copy of entire contract from awarding agency
- \checkmark Be sure there is an assignability clause in the contract
- \checkmark Is there sufficient time on the contract to meet delivery
- ✓ Determine specifications will meet your needs
- ✓ Review T&Cs to determine acceptability

"How To Avoid Deficiencies"

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- ✓ Determine scope of existing contract
- ✓ Determine existing contract was awarded competitively
- ✓ Document your price analysis (Fair & Reasonable)
- Determine that the contractor has submitted all Federally required certifications
- ✓ Use the Piggybacking Worksheet in the BPPM

"How To Avoid Deficiencies" DOCUMENT DOCUMENT DOCUMENT IMPROPER USE OF OPTIONS

- ✓ Include requirements for pricing options in solicitation
- \checkmark Evaluate the option(s) as part of the total awarded contract price
- ✓ Review price for advantageousness before existing option







Contact Information

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Choose "Thurs., I I:00 a.m. - Third Party Contracting Update, Common Oversight Deficiencies, & How to Avoid Them" from the dropdown list





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