

Location-Based Service Data for Transit Agency Planning and Operations

Market Scan and Feasibility Analysis

PREPARED BY

John A. Volpe National Transportation Systems Center



U.S. Department of Transportation

Federal Transit Administration



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Market Scan and Feasibility Analysis

#### **MAY 2023**

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#### PREPARED BY

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SYMBOL	WHEN YOU KNOW	MULTIPLY BY	TO FIND	SYMBOL
LENGTH				
in	inches	25.4	millimeters	mm
ft	feet	0.305	meters	m
yd	yards	0.914	meters	m
mi	miles	1.61	kilometers	km
		VOLUME		
fl oz	fluid ounces	29.57	milliliters	mL
gal	gallons	3.785	liters	L
ft <sup>3</sup>	cubic feet	0.028	cubic meters	m <sup>3</sup>
yd³	cubic yards	0.765	cubic meters	m <sup>3</sup>
NOTE: volumes greater than 1000 L shall be shown in m <sup>3</sup>				
MASS				
OZ	ounces	28.35	grams	g
lb	pounds	0.454	kilograms	kg
Т	short tons (2000 lb)	0.907	megagrams (or "metric ton")	Mg (or "t")
	TE	MPERATURE (exact degre	es)	
°F	Fahrenheit	5 (F-32)/9 or (F-32)/1.8	Celsius	°C

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#### 14. ABSTRACT

This report provides a primer on location-based service (LBS) data and its uses in public transportation. It defines LBS data, describes the techniques for collecting and processing the data, and the key parties involved. The report highlights opportunities, limitations, and potential risks of using LBS data, based on the literature and interviews with transit agencies, data providers, and data privacy experts. Finally, this report provides recommendations to transit agencies on the prudent, safe, and effective use of LBS data.

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# **Abstract**

This report provides a primer on location-based service (LBS) data and its uses in public transportation. It defines LBS data, describes the techniques for collecting and processing the data, and the key parties involved. The report highlights opportunities, limitations, and potential risks of using LBS data, based on the literature and interviews with transit agencies, data providers, and data privacy experts. Finally, this report provides recommendations to transit agencies on the prudent, safe, and effective use of LBS data.

## **Executive Summary**

Anonymized and aggregated data from smart phones and other location-aware devices can be used to infer information about people's travel patterns, including trip origins and destinations, modes of transportation, when trips occurred, and overall travel times. However, most transit agencies continue to rely on more traditional methods, such as automated passenger counter (APC) devices, automated fare collection (AFC), ridership surveys, and census data, to analyze travel patterns and identify potential transit riders. During the pandemic, many transit agencies found that traditional data could not quickly or accurately capture the disruptive impacts on ridership and are exploring location-based service (LBS) data as a novel tool to better understand travel patterns and travel demand going forward. This report summarizes the experiences of transit agencies using LBS data to improve transit operations and planning, lessons learned, key challenges and risks.

Through interviews and information reviewed, this report identifies the following key findings:

- Transit agencies have found promising use cases for LBS data, including bus network redesign, improving bus operations, understanding mode share and complete trips, emergency response, prioritizing investment, and outreach/marketing. Bus network redesign is the most common use case among all the interviewed agencies.
- Transit agencies work closely with data vendors to improve LBS data and explore how to use the data to guide decision making. The agencies work with aggregated information that data vendors process and generate based on raw LBS data. None of the agencies used disaggregated data due to three main reasons: 1) state data privacy laws, 2) privacy concerns, and 3) technical challenges associated with making sense of the data.
- Transit agencies may find the greatest success if they use LBS data to supplement existing data streams and take steps to "ground truth" results.
- Although no transit agencies reported any privacy concerns raised by the public, transit agencies are aware of LBS data-related privacy concerns.
- The data used by vendors may change as novel data sources used to examine spatial and temporal patterns become available.

Transit agencies, industry experts, and privacy advocates caution that LBS data comes with limitations: time and expertise are required to process and interpret the information effectively; accuracy may be difficult to verify; some demographic groups may be underrepresented, and LBS data raises concerns about potential violations to individual privacy and civil liberties. While LBS data have many constructive potential uses, it should also be used prudently and safely. The report identifies the following key questions and recommendations:

#### How can a transit agency tell if LBS is the right tool?

- Network with early adopters to identify lessons learned and determine how transit agencies use LBS data and what it takes to successfully use LBS data to support the needs of transit agencies.
- Evaluate internal technical capacity and consider partnerships with state departments of transportation (DOTs), metropolitan planning organizations (MPOs), and academia to share insights and use the data effectively. Consider conducting a pilot or trial before entering a long-term contract.

#### What precautions can agencies take when working with LBS data?

- Develop methods to "ground truth" LBS data and seek to understand vendor data aggregation and analytical methodologies to the greatest extent possible.
- Establish strong internal controls for data management and privacy protection and be prepared to answer questions from the public on data bias and privacy.
- Stay abreast of ongoing technological and legal changes.

Transit agencies using LBS data should treat it as one investment in a portfolio of many transit data products. LBS is an emerging data source for most transit agencies and excitement about its potential for new insights should be balanced with a healthy skepticism. If used wisely, LBS data can be a useful tool in a transit agency's analytic toolbox. Transit agencies should pay attention to the changing landscape for tools or data sources that can be used to understand people's movements and activities without security, legal, or ethical concerns.

# Section 1

# Introduction

## **Purpose and Scope**

Over the past decade, location-based service (LBS) data has been used for a variety of academic, commercial, and public-sector purposes. During the COVID-19 pandemic, location data has helped government and health officials understand people's movements and risk exposure. Around the same time, given that traditional data could not quickly or accurately capture the disruptive impacts on ridership, many transit agencies started exploring LBS data as a novel tool to better understand travel demand going forward.

This report provides a primer on LBS data and its uses in public transportation. It defines LBS data, describes the techniques for collecting and processing the data and the key parties involved. The report highlights opportunities, limitations, and potential risks of using LBS data, based on the literature and interviews with data privacy experts. Finally, this report provides recommendations to transit agencies on the prudent, safe, and effective use of LBS data.

## What is Mobile Device Location Data?

Mobile devices can collect data in a variety of ways. In some cases, the user directly consents to the collection by responding to a prompt; alternatively, the user may indirectly consent to the collection by simply using a particular app. LBS data, similarly to cell phone and GPS data, are generated through passive data collection. The accuracy of data varies by location data sources. The spatial precision of in-vehicle navigation-GPS is three to five meters. LBS has five to 25 meters spatial precision, while that for cellular towers (cell phone data) is 100-2000 meters [1]. Passive data collection relies on continuous data collection from the signals that mobile devices use. These signals are shown in Figure 1-1.

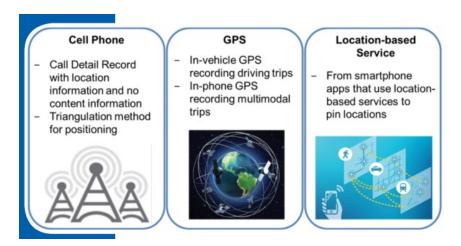


Figure 1-1 Passively Collected Mobile Device Data Sources [2]

#### **Location-Based Service Data**

LBS data – the focus of this report – comes from a method where smartphone providers determine the phone location using GPS, Wi-Fi, and cell phone towers. These location data are packaged by smartphone providers for apps - generally called *Location Services* on Apple and Google devices [3]. More recently, smartphones have increasingly included more visibility for users to know how this information is shared with different apps.

Raw LBS data consist of geographic coordinate locations across time for different devices. Typically, these raw data are transformed into trip-level data of origins and destinations based on when a mobile device begins to dwell in a particular location. Private companies analyze these data to provide information about the device user (e.g., home locations, work locations, demographics of home location), and are increasingly able to assign the transportation mode across trips. This is particularly relevant for transit because it allows a better understanding of how transit relates to a person's full trip from origin to destination, and a person's larger travel patterns.

#### **Cell Phone Data**

Traveler location data can be provided by cell phone carriers using triangulation from cell towers. This provides a more generalized location than other data types. Travel mode is difficult to infer using this data as device speed measurements cannot be measured with detail. Cell phone carriers can supply this data directly, but often in a less processed format than what is available from a third-party data vendor.

#### **GPS Data**

GPS data can be supplied from either vehicle navigation systems or mobile devices. In general, mobile devices have their GPS data recorded by mobile operating system developers, such as Apple and Android.

#### Other data sources

There are other emerging data sources that can provide location information of travelers or vehicles which are not considered in this study. Some of these data sources only collect data from specific modes (e.g., connected vehicles or micromobility). Other sources include: 1) using different communication technologies (e.g., Bluetooth and Wi-Fi), or 2) relying on users actively sharing location and traffic data through apps owned either by a transit agency or a third-party company. A few examples include:

 Vehicle probe or connected vehicle data: Vehicles are increasingly able to collect data while being driven. This can include origin-destination (O-D) data and information on vehicle events while driving. Where vehicle trips

are dominant in a region, vehicle data may be a substitute for LBS data, but vehicle trips will not be able to provide information on trips taken on public transit.

- Bluetooth and Wi-Fi data: Bluetooth Wi-Fi signals emitted by passing devices can be collected via beacons. Devices generally change their media access control addresses constantly, so the Bluetooth or Wi-Fi data are not commonly used for trip-level or device-level analyses now that other options are available.
- Fare collection apps: Some transit agencies have apps where transit riders may pay their fares and learn more about the transit system. These apps may be able to generate their own data from users. However, it is not clear that any fare collection apps have demonstrated the ability to collect sufficient travel data to be useful in transit planning. This may be an opportunity for future innovation for transit agencies.
- Active mobile device data collection: Not all smartphone apps passively collect location information. Some apps, such as Strava and Waze, rely on users that actively consent to their data being collected.

## How Are LBS Data Collected?

Collecting LBS data requires an application that uses location-based service, a position mechanism to collect geodata, a mobile network to transmit and receive data, and software running on a remote server to compute and deliver relevant data to users based on geographic location. In a broad sense, the LBS data ecosystem is composed of four parties: data generators, data collectors, data vendors, and data users (See Figure 1-2). Data generators refer to cell phone users whose data are passively collected by the LBS data collectors. Data collectors ("middlemen") combine, process, and sell the raw data to data vendors, who then validate, analyze, and extract information on travel patterns. Many vendors fit more than one of these supplier type categories. Data users refer to entities, such as transit agencies, that rely on the insights generated from the LBS data to make business decisions. Users may never touch the disaggregated LBS data or know exactly which apps or technologies the data are collected through.

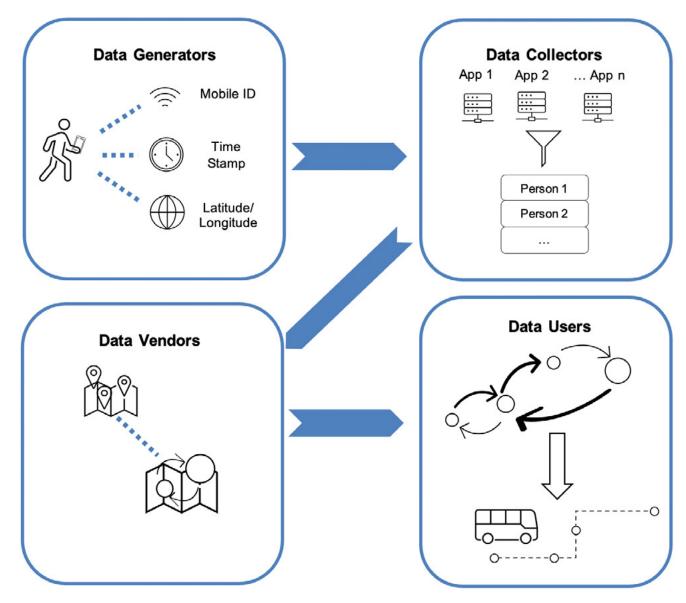


Figure 1-2 LBS Data Ecosystem

# **How Are LBS Data Processed?**

LBS data can be processed in various ways, depending on the data vendor and its business model. In its most raw form, the data captures individual coordinates from cell phone and GPS data. Another level of processing combines these raw data with other information, such as survey data or data from mobile applications. At the aggregated level, the data might be grouped in an interactive dashboard that transit agencies can access to identify trends such as O-D flows. LBS data is often combined with other contextual data, such as census data, ridership data, and road and transit network data, to provide

useful insights to meet a transit agency's needs. For instance, census data can be combined with LBS data to analyze demographic characteristics of travelers, and ridership data can help validate the modes assigned for different trips in the LBS data.

Table 1-1 lists several key data measures derived or implied from LBS data, and which rules are typically followed to derive those measures.

**Table 1-1** Major Data Measures from LBS Data

Data Measure	How Typically Calculated [4] [5]
Trips	When a mobile device remains in the same place for longer than a certain amount of time – for example, 5-20 minutes – then a provider can generally assume that a trip has ended and the user is now dwelling in a certain location. A new trip can be started when the user begins moving again.
Home and Work Location	With longer periods of data, providers may be able to find patterns in where device owners spend their nighttime and daytime hours. In general, providers can assign usual nighttime locations as home locations and usual daytime locations as work locations.
	At a high level, providers can use two general approaches for demographics. Both begin by using the census tract information for the device owner's predicted home location.
Demographics	<ol> <li>Based on this census tract demographic information and other travel patterns, providers can predict the device owner's demographic information.</li> <li>Provide the percentages of demographic information in a mobile device's "home" census tract.</li> </ol>
Mode Type	Providers can overlay the device's speed and location onto a mapping service, such as OpenStreetMap, to predict the mode type for any part of a trip. This can be aided using ridership data from a transit agency. Mode options include bus, rail, bicycle, and pedestrian.

# Section 2

# Methodology

## **Literature Review**

The project team reviewed literature on LBS data in transportation published by transportation planning agencies, the private sector, and nonprofits. The literature review included information on multiple types of mobile device data and other sources of "big data" that could potentially complement or replace LBS data. The project team reviewed different products from transportation planning agencies, shown in Table 2-1. LBS data use cases are relatively more established for personal vehicles, so this review included multi-modal uses.

Table 2-1 Major Transportation Planning Documents Reviewed

Agency	Overview
Metropolitan Washington Council of Governments (MWCOG)	MWCOG completed a study on the different big data available, along with possible use cases and limitations of these data. The evaluation included more than 20 big data products and how they addressed the MPO's programmatic needs.
Sacramento Area Council of Governments (SACOG)	This series of documents covers SACOG's methodology to create the regional travel patterns based on LBS data from Replica.
Blacksburg Transit; Virginia Tech University	This report provides an analysis on reducing greenhouse gas emissions from transit buses by using dynamic bus scheduling and size selection. The project included creating a mobile application that could generate data from users on rider locations and destinations.
Minnesota DOT	This presentation covers the major findings and use cases for Minnesota DOT using StreetLight Data.
Duluth Transit Authority	Duluth Transit Authority conducted an analysis of bus operations. The analysis used AirSage data to look at regional travel patterns, including origin-destination of trips.
Los Angeles Metro Rail (LA Metro)	As part of the agency's effort to boost ridership, LA Metro used location data from 5 million cell phones to understand where the service gaps are and how to restructure the work to attract people who could ride a bus.
Massachusetts Bay Transportation Authority (MBTA)	The Bus Network Redesign team at MBTA used LBS data, together with other data sources (e.g., census data, rider surveys, land use, and roadway data), to understand travel patterns and rider needs.
	Metropolitan Washington Council of Governments (MWCOG) Sacramento Area Council of Governments (SACOG) Blacksburg Transit; Virginia Tech University Minnesota DOT  Duluth Transit Authority  Los Angeles Metro Rail (LA Metro)  Massachusetts Bay Transportation

## Stakeholder Interviews

The project team used the results of the literature review to conduct stakeholder interviews. Stakeholders included transit agencies, data vendors, and data privacy experts, as shown in Table 2-2. The project team provided the transit agencies and LBS data providers with a set of standard questions (See Appendix B).

The project team identified transit agencies that had some previous experience using LBS data for transit planning or operations. As of 2022, only a small number of transit agencies have extensive experience integrating LBS data into their planning and performance practices. These transit agencies tend to serve larger metropolitan areas. The project team also aimed to include smaller transit agencies that had a different perspective on resource constraints and serving smaller populations or geographic areas.

The project team also interviewed other expert stakeholders to provide additional context on LBS data. These included the major data vendors being used by transit agencies today to understand some of the nuances in the LBS data and analytical tools offered by each company. Expert stakeholders in nonprofit and academia also offered a broader perspective of the potential future risks of LBS data that transit agencies may face.

Table 2-2 Agencies Interviewed and Affiliated Role

Category	Agency
	New Jersey Transit (Newark, NJ)
	Alameda County Transit (Oakland, CA)
	Massachusetts Bay Transportation Authority (Boston, MA)
Transit Agansu	Washington Metropolitan Area Transit Authority (Washington, D.C.)
Transit Agency	Los Angeles Metro Rail (Los Angeles, CA)
	Duluth Transit (Duluth, MN)
	Minneapolis Metro Transit (Minneapolis/St. Paul, MN)
	King County Metro (Seattle, WA)
	StreetLight Data
Data Vendor	Replica
	Cambridge Systematics (Locus)
	Electronic Privacy Information Center (EPIC)
Data Dainana Famout	American Civil Liberties Union (ACLU)
Data Privacy Expert	Georgetown Law School, Center on Privacy and Technology
	University of Washington, Department of Urban Design and Planning

# **Section 3**

# **Key Findings**

## **Data Vendors and Products**

This section describes approaches to gathering, analyzing, and sharing LBS data used by Cambridge Systematics, Replica, and Streetlight, the companies who are the most common data suppliers to transit agencies in 2022. In addition to the three vendors described in this section, there are other companies in the field whose work/products are not discussed in this report.

Cambridge Systematics works with Place IQ, a location intelligence service provider, to acquire anonymized LBS data. The company validates the data against national-level travel behavior data [13]. It also offers consulting services, including data acquisitions, processing, building interface, and providing visualization. The company combines data collected through different sources including data from transit agencies, such as APC and transit card data. Transit agencies can understand trips by time of day, day of week, travel mode, trip purposes, and traveler types via the dashboards developed by the company.

Replica is an online platform that provides granular information on travel patterns, including network-link volumes, O-D pairs, and specific characteristics of travelers, all of which is calibrated against "ground-truth" data to ensure quality. The platform could help users understand travel patterns and demographics of specific cohorts (such as transit riders, low-income residents, or commuters), identify the characteristics of travelers who utilize certain network segments, and monitor travel changes in near-real-time. Replica offers data at multiple time horizons, ranging from weekly and seasonally to long-term. Replica synthesizes a composite of data inputs, including LBS data, connected-vehicle data from both personal vehicles and commercial freight vehicles, points of interest (POI) and associated visits data, publicly available and proprietary real estate data, payments data, and traffic and transit ridership counts. The company relies on the composite approach to reduce sampling bias.

StreetLight Data provides online products to measure travel patterns of vehicles, bicycles, transit riders, and pedestrians. StreetLight's metrics are primarily derived from the following data sources: LBS data, connected-vehicle data, GPS data, data from vehicular, bicycle and pedestrian sensors, land use data, parcel data, census characteristics (e.g., demographics, vehicle ownership, housing density), road network, and characteristics from OpenStreetMap. Streetlight allows users to select various types of customized zones for analysis, such as block groups, or more specific areas like a city block or trail. Some key industry standard metrics available in the platform are segment analysis, routing, O-D volumes, speed, traffic volumes, annual average daily traffic, and turning movement counts [5].

Although the data vendors rely on similar sources of data, the ways that those vendors process, analyze, and summarize the data vary in the following ways:

Data processing and analysis: Different data vendors combine LBS data with different additional datasets and follow different analytical approaches to process the data. Transit agencies can decide on customized geographic areas, such as neighborhoods, transit hubs, or major corridors, and times to require more specific data for their analysis. Data vendors are working with transit agencies to continually improve their analytical process and outputs. If using customized geographies, transit agencies might work out an agreement with the data vendor for identifying the geographic scale for aggregating LBS data and identifying several geographic zones for analysis. Additional variations include:

- Time lag: some data vendors update their LBS data more frequently and with shorter time delay compared with other vendors.
- Levels of customization: some vendors present their customized dashboards and some of them work with transit agencies to add features to suit their needs.
- Additional support: some vendors offer consulting services in addition to an LBS data platform or offer access to less processed data outside of the platform that agencies can either process on their own or work with a contractor to process.

## **Transit LBS Use Cases**

Transit agencies have only recently begun to use LBS data for planning and operations. Of the transit agencies interviewed for this study, the first transit agency began using LBS data in 2018. By comparison, in 2013, one year after StreetLight data became available, FHWA began its National Performance Management Research Data Set (NPMRDS), which relies on vehicle probe data to measure the performance of the National Highway System [14].

Several transit agencies interviewed mentioned that they first began to use LBS data to develop a better understanding of travel patterns throughout a service area by all transportation modes, in order to identify transit's market size and share (including region-wide and in specific corridors). Transit agencies also hope to use LBS data to identify trip lengths, demographics of travelers, and trips taken outside of a transit network. This information can help agencies make informed planning and operations decisions.

In addition to using LBS data for exploratory analysis, agencies identified specific use cases summarized in Table 3-1.

Table 3-1 Major Existing/Proposed LBS Data Use Cases by Interviewed Transit Agencies

Transit Use Case	Description
Redesigning Bus Network	Analyze origin-destination for transit and non-transit users to understand regional travel patterns, the impacts of disruption on the transportation network (e.g., COVID), emerging markets for new transit trips, and the potential to adjust bus routes to better meet trip demands.
Improving Bus Operations	Identify on-time performance along certain bus routes or corridors throughout a metro area. For current routes, this may be used to justify bus rapid transit (BRT) on certain corridors. Another case is to guide transit signal priority decisions.
Improving Integration between Transit and Other Modes (e.g., first-/last-service provision)	Understand market share of transit relative to other modes, such as driving and Transportation Network Companies (TNCs) and use trip-level information to show how transit networks relate to a person's entire trip, including the first/last mile or trips with multiple stops.
Prioritizing Investments	Better target investments, improve transit services at underserved communities, or plan for last-mile trips. This would likely be used with the demographic information generated by the data vendors.
<b>Emergency Response</b>	Understand incident response times and dynamics, which could be useful for power outages, hurricanes, or other disasters.
Public Engagement/Marketing	Identify opportunities for public engagement (e.g., identifying places with large gaps between predicted ridership and actual ridership, and then targeting these areas for transit outreach and marketing).

Bus network redesigns are one of the primary use cases and the following transit agencies that were interviewed have conducted or are exploring the use of LBS data for service restructuring:

- Los Angeles County Metropolitan Transportation Authority (LA Metro) is one of the early adopters in this area. The agency used LBS data from 5 million cell phones in LA County to understand traveler behavior. By using the LBS data, together with fare card data, the agency identified service gaps and supported bus route redesigns.
- The Massachusetts Department of Transportation (MassDOT) and Massachusetts Bay Transportation Authority (MBTA) used a variety of data, including LBS data and metrics, to understand where people travelled on all modes and to design an equitable bus network.
- Washington Metropolitan Area Transit Authority (WMATA) used LBS data to better understand non-transit travel following LA Metro's experience of using LBS data for bus network redesign.
- New Jersey Transit used LBS data to identify places/routes where more resources were needed and where redesign was required.
- Minneapolis Metro used O-D patterns from LBS data to review bus service to an area with residential and commercial properties.

# **Transit Agency Observations**

- 1. Transit agencies have selected data vendors based on different criteria including data ownership, transparency, specific data elements available (e.g., mode share, demographic characteristics, trip length), latency, and granularity.
  - a. Several transit agencies wanted to procure data so that the agency can own the data and apply it to future work or share the data internally or with peer agencies.
  - b. The capability to modify vendor data output and the approach taken by vendors are both reasons for choosing a specific data vendor versus another.
  - c. Some transit agencies mentioned that they were looking for specific measures from the LBS data products, such as mode share (including bike and pedestrian), demographic information associated with LBS data, and trip length (especially short trips). Additional factors the agency considered include how LBS data is processed and analyzed, and whether it can be easily explained to the public.
  - d. How soon the data can be turned around and if the data are sufficiently granular to provide insights that transit agencies need are additional key factors for selecting a data vendor.
- 2. Transit agencies often access LBS data products through a **subscription.** Some agencies purchase LBS data directly from a vendor, while others go through a contractor that helps to process the data. Some agencies partnered with neighboring agencies/MPOs/state DOTs to secure licenses for surrounding areas. Subscriptions to LBS data and services are often for a one-year commitment.
  - Several transit agencies indicated that their MPO or state DOT also purchased LBS data (some with the same data vendor and others with a different vendor). Transit agencies may need to consider whether they could share the subscription with other agencies or would need to purchase their own subscription.
- 3. Transit agencies have worked closely with vendors. Transit agencies reported they have worked with data vendors for help on how to use LBS data and to ask questions about vendor methodologies. One transit agency was able to use their own data to correct how the data vendor defines specific concepts of race/ethnicity. Data vendors interviewed have updated their products using transit agency feedback.
- 4. Processing LBS data can be time- and labor-intensive: Transit agencies mentioned they still require staff with technical expertise to work on LBS data even with assistance from a data vendor. Several

transit agencies indicate that it took much longer than they planned to process the data. Meanwhile, some agencies recognized that it requires a bigger team to work on LBS data.

- 5. Transit agencies believe LBS data is a useful decision support tool. One transit agency reported that they were able to understand travel demand from LBS data, which helped guide their bus route redesign. The agency was able to compare the transit service with other travel modes and identified key turning points where transit became a less attractive mode. Another transit agency mentioned its market vendor was using LBS data and GTFS feeds to measure how many people in the area could see bus ads/billboards.
- 6. Aggregated data can meet the needs of transit agencies. LBS data is usually presented in a dashboard that may display zonal-level counts. Agencies are also generally able to access deidentified data outside of these dashboards; however, this requires additional processing to make the data usable. Even though some transit agencies could have access to disaggregated and anonymized LBS data through their subscription service, interviewees reported they are not interested in acquiring disaggregated data due to state data privacy law, privacy concerns in general, and technical challenges associated with making sense of the data. Agencies indicated that aggregated information can often sufficiently answer their questions so there is no need to acquire disaggregated data.
- 7. **Customization may be needed.** All the data vendors interviewed provide user access via dashboards that visualize measures like O-D patterns and allow users to download the data behind the dashboard. Data vendors typically allow the data to be downloaded in CSV format and viewed with visualization tools, such as PowerBI.
  - One data vendor mentioned that over 90 percent of projects can be completed using the information on its platform without any customized support from the company. However, some transit agencies would like the data presented at additional levels of granularity and in this case would need additional support. Agencies additionally noted the need to process some data outside of what was displayed in the vendor platforms, which can lead to incurring costs beyond the basic subscription.
- 8. Transit agencies need LBS data to include transportation modes, demographic characteristics of travelers, and time of day. Identifying mode was important to several agencies. One transit agency originally purchased O-D flow data but found it did not provide sufficient information.

- 9. The changing nature of the data has been an issue for some agencies. External impacts, like term changes from mobile operating systems, can lead to changes in how apps collect personal information of users, which further influence vendor data outputs. One agency mentioned that data structure changes on the vendor side could cause the delay on utilizing LBS data. At the same time, data collection methodology changes are usually an improvement, but need be explained to other stakeholders.
- 10. There can be significant time investment to integrate LBS data into existing systems. Several transit agencies identified having the LBS data output to fit into the agencies' existing workflow could be a challenge. For instance, a transit agency may expect the LBS data being generated at specific geographic scale to fit into their existing system.
- 11. Transit agencies expressed the following concerns about LBS data validity and coverage:
  - a. Demographic characteristics of travelers can be challenging to infer. Data vendors typically relate mobile device data to census data and identify a traveler's demographic information based on the inferred home location (the location where the cell phone user spends most of the nighttime). Some transit agencies raised concerns on how demographic characteristics are assigned to travelers. For example, if an area has a mix of households in different racial or income categories, it will take additional information to infer a traveler's demographic information and could still be hard to validate. Data vendors also recognized similar challenges when identifying communities of color or tagging households with income categories. There is a challenge in validating the inference at a very granular level while retaining privacy.
  - b. Time thresholds used for determining when a trip ends may over**represent short trips.** One transit agency reported a discrepancy between the O-D pattern for transit trips derived from LBS data compared with the pattern the agency developed using its internal data. The agency also raised questions about the time threshold used to determine when a trip ends. For instance, data showing a cell phone stopping in one place for a few minutes could mean that the trip is complete, or it might mean that a traveler is waiting for a bus or rail transfer.
- 12. Agencies reported that LBS data is still useful despite demographic coverage caveats. Most transit agencies acknowledge that certain demographic groups are under-represented or even excluded from the LBS data, such as travelers over 85 or under 16. However, some agency representatives noted that LBS data still provides a

- more comprehensive view of people's travel patterns compared to conventional datasets, so the sample bias is not a significant concern for them. Some interviewees noted that the benefits of using LBS data products outweigh the drawbacks.
- 13. Transit agencies have not experienced pushback from the public regarding privacy. No transit agencies among the group interviewed for this report reported any privacy concerns raised to them by members of the public. All the transit agencies and data vendors interviewed have been open with their methodologies of using and analyzing LBS data. To protect the privacy of travelers, some data vendors emphasize that, not only do they share travel data at the aggregated level, but they also avoid capturing people's visits to specific locations, such as hospitals and rehab facilities.
- 14. Transit agencies are sharing their experiences and are drafting guidance for future uses. Some transit agencies mentioned that they were working on developing guidance on how the LBS data can be used and that they plan to make their information available to other operators. One transit agency listed a few key questions for other agencies to consider before procuring LBS data, such as asking for data samples, conducting spot checks, and understanding data formats.
- 15. In the future, LBS data products may be influenced by external factors, such as changes to Apple or Google privacy settings and other terms and conditions. One data vendor's service shut down for a short period of time when Apple's private policy changed. Some data vendors indicated they have started adopting strategies to plan ahead and mitigate the potential impacts of those external changes on their service.

# **Section 4**

# **Feasibility Analysis**

This section provides analysis, recommendations, and other information for transit agencies that are considering using LBS data.

# **Advantages**

Transit agencies identified several key advantages of LBS data compared with more traditional data. LBS data is good for understanding high-level traffic volumes across various modes. The data has more spatial coverage and better temporal resolution. Compared with traditional travel survey data, which could take up to five or 10 years to update, LBS data updates more frequently and can capture disruptive changes in a timely fashion. LBS data is also available for historical time periods, generally starting around 2017.

# Relationship between LBS and Traditional Transit Data

Some interviewees are optimistic that LBS data will eventually be able to accurately identify trips made on different transportation modes and different trip segments. However, none of the transit agencies or data vendors interviewed consider LBS data as a replacement to travel surveys or passenger counting systems, nor can LBS data provide information on trips not taken. Travel surveys still provide key information for a number of other operations and planning processes.

# **Technical Challenges**

Despite rapid advances in the field of LBS, many challenges still exist, including analysis of LBS, applications, evaluation, and privacy concerns [15]. The literature review and interviews highlighted the following key technical challenges:

- 1. Transit agency interviewees and other stakeholders described LBS data as a "black box," where complex algorithms are used to combine many data sources in different formats to calculate key statistical summaries on trips and mode share.
- 2. Even though data vendors have been open and transparent about the methods they use to identify individual trips and travel modes associated with each trip, the information is still inferred from the data, based on assumptions. Those assumptions could have caveats under specific circumstances. For example, trips are generally determined by the movement of the cell phone user. If the user remains in the same place for longer than a certain amount of time, it will be treated as

- the end of a trip. Transit agencies found this could be problematic for determining transit trips because transit users could be transferring between vehicles.
- 3. Specific modes of interests to transit agencies, like walking and biking, do not have sufficient representation in the LBS data.
- 4. LBS data modelers combine the cell phone-based data with other information (such as land uses, POI, census data, APC, and road and transit networks) to understand travel patterns and make sense of what the LBS shows in comparison to what transit agencies already know. Data from different sources often are collected at different points in time and could lag behind the LBS data. In addition, delays between when the datasets are prepared and when they are purchased can lead to outof-date information. One transit agency used 2019 data in 2022, which left post-pandemic travel patterns out of the picture.
- 5. Transit agencies found that it is hard to determine which geographic areas to designate for analysis. One transit agency noticed that conventionally used geographic areas (e.g., census tracts or traffic analysis zones) differ from the actual transit layout in its region. The agency provided the example of a bus stop that may serve the people in a specific census tract, but the geographic location of the stop falls outside of the census tract.
- 6. Evolving data sources and algorithms for analyzing LBS data make it difficult to make year-over-year comparisons of the data.

## **Organizational Challenges**

- 1. Transit agencies face challenges when choosing between data providers. Transit agencies found it hard to compare the benefits and costs of contracting with a specific data vendor because each vendor has a different set of products and data processing procedures.
- 2. Transit agencies need staff with technical expertise to work directly with LBS data. Although some agencies reported procuring consulting services to use LBS data, interviewees mentioned that staff with data science backgrounds or training for staff with more traditional experience was necessary to use LBS data effectively. Transit agencies whose staff have greater technical expertise could conduct more exploratory work, whereas agencies with more limited technical experience and resources would need to choose use cases with a limited scope and more established history.
- 3. The cost-benefit tradeoffs of using LBS data are not well defined. Although all transit agency representatives interviewed in this study

reported that they found LBS to be a useful tool, no interviewee put a dollar value or otherwise quantified the insights that the data provided. The cost of using the data also varies, and includes staff time spent using the data as well as the cost of a subscription. Smaller agencies who find the cost of purchasing LBS data (which can run into the hundreds of thousands) to be prohibitive may find a more affordable option in partnering with a state DOT or MPO that has access to the data.

# Bias, Misuse, and Privacy Concerns

Data from smart phones and other location-aware devices make it possible to track the precise movements of millions of people. At the same time, not all people use cell phones, either because of age, affordability, or personal preferences. Critics of LBS data have expressed two major concerns about the practice: 1) the data may not be a representative sample of the population being analyzed, and policy decisions based on LBS data may be biased against people without cell phones; and 2) using LBS data supports an industry that poses serious threats to privacy and civil liberties, even if the end user does not have access to personal information. Privacy risks may vary depending upon which LBS data have been acquired, how the data are used, and what constraints (e.g., regulations/laws on data privacy) are in place that transit agencies must take into consideration.

### **Data Bias**

LBS data captures travel behavior of cell phone users. Several prerequisites include owning a smart phone, paying for cell phone/internet service that provide full time service, and a good connection to a cell phone tower or Wi-Fi network. This means specific demographic groups, such as school-aged children or elderly, low-income, and rural residents, could be underrepresented or ignored. The vendors interviewed in this study described methods to adjust their results to account for under-represented populations. Transit agency representatives interviewed did not raise demographic coverage as a major concern. However, transit agencies using LBS data should be aware of the perception of data bias.

## **Data Privacy and Misuse**

LBS datasets may contain sensitive information and are at risk for misuse and abuse by individuals that have access to the data. Data privacy experts emphasized that, while raw data pose a direct and significant privacy risk, data that have been processed may pose the same or greater privacy risk. Companies processing LBS data to determine home and/or work location data, and then appending additional data to the records such as demographics, are re-identifying the individual and increasing privacy risk. Although transit agencies may not have purchased disaggregated data, privacy experts

cautioned that supporting the LBS industry over time could increase the odds that abuse would occur "upstream." Several data privacy experts interviewed highlighted the potential risk that malicious actors may use LBS data for harassment or stalking.

Data privacy experts also cautioned that aggregation itself can be challenging. For example, areas with different population densities or neighborhoods with specific demographic groups may require different levels of aggregation. Households living in low-density areas require a higher level of aggregation because there might be only a few households at a disaggregated geospatial scale. Households from lower-income neighborhoods may also need a higher level of aggregation. Their travel patterns are more uniquely identifiable because they face more constraints on traveling; for instance, they may be more likely to travel long distances, work late hours, and travel to particular destinations for work or socializing.

In order to avoid misuse of the data to identify a specific household, larger samples will be required to share similar travel attributes in order to protect the activity patterns of low-income travelers. Privacy advocates noted that re-identification of individuals in previously aggregated data is possible and that even aggregated data can contain information to sensitive destinations such as hospitals, drug rehabilitation centers, and abortion clinics. Data privacy researchers pointed out that there is currently no assured way to anonymize LBS data, because the geo-spatial traces of people over time provide enough information to personally re-identify more than 95 percent of the population, even when aggregated per hour and at the spatial level of cell tower [16]. With this level of re-identification possible just from geo-spatial locations over time, the privacy risk is high and prevalent, even if so-called 'personally identifiable information' such as name or birthdate have been removed.

# Public Perceptions and a Changing Legal Landscape The Public is Concerned about Data and Privacy

The public is generally concerned with their online and offline activities being tracked and monitored by companies and the government. A study conducted by the Pew Research Center found that most Americans feel "their personal data is less secure now, that data collection poses more risks than benefits, and believe it is not possible to go through daily life without being tracked" [17]. The major concerns that Americans have regarding personal data being collected include:

- · Lack of control over which data are being collected,
- Lack of understanding of who can access their online and offline data and how data are being used, and
- Risks outweigh the benefits to an individual.

For LBS data, an earlier Pew study shows that as of April 2012, over 35 percent of adult cell phone app users said they have turned off the location-tracking feature on their cell phone due to privacy concerns [18]. These users were worried about other people or companies being able to access their location information. Public perception toward privacy is inherently dynamic because it can change over time at the individual and societal levels. As people's lives are increasingly disrupted by personal information leaks, how privacy is defined and evaluated may continue to change [19].

## State- and Federal-Level Data Privacy and Consumer **Protection Laws**

Studies tracking the state-level data privacy laws in the U.S. identified that, as of 2022, five U.S. states had comprehensive data privacy laws in place [20], including:

**Table 4-1** Comprehensive Data Privacy Laws

State	State Laws
California	Cal. Civ. Code §§ 1798.100 et seq. (California Consumer Privacy Act of 2018 (CCPA))
	California Consumer Privacy Rights Act (CPRA) Proposition 24, approved Nov. 2020, effective January 1, 2023
Colorado	Colo. Rev. Stat. § 6-1-1301 et seq. (2021 S.B. 190)
Connecticut	2022 S.B. 6 (Personal Data Privacy and Online Monitoring)
Utah	2022 S.B. 227 (Utah Consumer Privacy Act)
Virginia	2021 H.B. 2307/2021 S.B. 1392 (Consumer Data Protection Act)

Comprehensive state-level data privacy laws generally give residents the right to know about what personal information is collected by a company and how it is used and shared. The laws also generally allow for residents to request their personal information from companies, request to have their data deleted, and opt out of having their data sold to third parties.

California has led the establishment of consumer data privacy laws in the country. The California Consumer Privacy Act of 2018 (CCPA) applies to information that identifies, relates to, describes, and is (or could be) linked with a particular consumer. De-identified data, publicly available data, and aggregated data are exempt from CCPA. The law applies to businesses that meet specific thresholds, such as processing data of 50,000 or more consumers, and at least 50 percent of revenue coming from selling data. Under CCPA, penalties for violators could be up to \$7,500 per intentional violation or \$2,500 per unintentional violation. Following the CCPA, the California Privacy Right Acts (CPRA) has gone into effect on January 1, 2023. The CPRA include new rights, such as giving consumers the right to correct inaccurate personal information

that a company collected about them, and limiting the use and disclosure of sensitive personal information [21, 22].

Some states have data privacy laws with moderate protective measures in place, such as Nevada. The law generally mandates that websites must allow Nevada consumers to opt out of having their personal information sold to third parties. There are also states with even more limited restrictions for businesses collecting personal information, including Vermont, Minnesota, Maine, Delaware, Arizona, Missouri, Oregon, Hawaii, New York, and Tennessee. The laws in those states may only focus on data collected on specific subgroups of people, such as children [23].

The General Data Protection Regulation (GDPR) is a data privacy law that impacts all organizations that sell products and services to people in the European Union, including American businesses. The GDPR requires compliance by any entity that processes personal information of consumers, with no revenue threshold, processing threshold, or broker threshold. The consequences of non-compliance with the GDPR could be up to \$20M or 4 percent of total annual turnover of the preceding financial year worldwide, whichever is higher [24].

Although there is no data privacy and protection law enacted at the federal level, H.R. 8152, the American Data Privacy and Protection Act (ADPPA), represents the latest attempt by Congress to introduce comprehensive federal legislation regarding data privacy. The proposed ADPPA adopts a "data minimization" strategy and lists 17 acceptable purposes for data collection and usage. Moreover, using data for targeted advertising is subject to restrictions, including:

- Sensitive data (e.g., health information, location, private messages) cannot be used.
- Companies will be prohibited from tracking consumers using third-party sites, and
- An opt-out process will be universally implemented.

If passed, it could require uniform compliance for all companies conducting business in the U.S. On July 22, 2022, the House Energy and Commerce Committee approved the proposed ADPPA. It is currently under discussion by members of Congress [25].

## Impacts of Term Changes by Apple and Android to Limit LBS Data and Protect Privacy

Third-party trackers rely on an identifier (also known as an "ad ID") associated with each cell phone to collect location data. The identifier was unique, permanent, and was frequently accessed by third parties without user

knowledge or consent. Following lawsuits and investigations, companies like Android and Apple started restricting the use of those unique identifiers. In 2021, Apple introduced App Tracking Transparency, which led to a significant drop in the number of users opting in for tracking. Androids started rolling out a way for users to turn off their ad ID. However, Android's ad ID was still in use and based on an opt-out basis as of April, 2022 [26]. Disabling ad ID makes it harder for advertisers and data brokers to track an individual cell phone user. Although removing ad ID will not stop all tracking, this is moving in the right direction to protect individual privacy.

# **Section 5**

## Recommendations

Transit agencies who are considering using LBS data for the first time or who are in the early stages of using the data may want to consider the following approaches:

- Learn from the "early adopters." A growing number of transit
  agencies, including those listed in this report, may be good sources of
  lessons learned and these lessons will proliferate as use expands over
  time. Studies such as the ones cited in this report's literature review and
  those published in connection with the Transportation Research Board
  (TRB) may also be helpful sources of impartial information.
- 2. Develop internal technical capacity to evaluate and use the data effectively. Although data vendors can provide technical assistance to their clients, using LBS data involves some investment in information technology resources, staff with data analytics or data science backgrounds, and/or training for staff who lack these skill sets. Agencies should consider whether they have the internal resources available and, if necessary, make plans to invest in their technical capacity and/or work with consultants.
- 3. Determine if LBS data is a priority for your agency and weigh the costs of implementation. Understand the costs and benefits of using LBS data and determine whether there is/are a specific problem(s) that LBS data would help your agency solve.
- 4. **Consider partnering with State DOTs, MPOs, and academia.** Agencies that lack extensive technical experience or financial resources to purchase LBS resources directly may find it helpful to share a license with a nearby MPO, state DOT, or colleges and universities to explore transit use cases of LBS data.
- 5. Consider using LBS data on a limited basis or for a pilot project before entering a longer-term arrangement. Agencies may want to request a sample of the data and/or a trial period to better understand how the data are organized and how they can be used. Using data for a discrete pilot project, such as understanding travel along a particular corridor instead of across the entire transit system, may be a useful first step.
- 6. Seek to understand data vendor aggregation and analytical methodologies to the greatest extent possible. Although some LBS collection and aggregation methods are considered confidential business information, important details (such as the methodology used to split trips among modes, how LBS data is validated, how

- demographic information is inferred, and how vendors adjust their data to compensate for underrepresented groups) are publicly available or can be clarified in conversations with vendors.
- 7. Develop methods to "ground truth" LBS data, especially if using the data to evaluate transportation mode splits. Agencies seeking to use LBS data as a proxy for transit ridership should develop an approach for comparing the LBS results against internal data, such as information from APCs. Agencies may also want to share their results with LBS vendors where discrepancies exist so that vendors can adjust their models to improve accuracy.
- 8. Establish strong internal controls for data management and privacy **protection.** Steps could include developing a privacy risk assessment and protocol that evaluates an agency's existing privacy policies and strengths, as well as the risks that personally identifiable information could be misused by agency staff or transmitted outside the agency. Other risk mitigation measures include documenting which individual(s) will have access to LBS data and for which projects the data will be used before an agency begins working with the data, and having a dedicated privacy officer who can evaluate the benefits and risks of any data the agency is using. Protecting LBS data can take place within an agency's comprehensive data management framework, which identifies and classifies the datasets it uses; the data owners or stewards; access rights; policies for sharing information externally; and procedures for data storage, archiving, and preservation. Additional recommendations for transit data privacy protection can be found in the Transportation Cooperative Research Program (TCRP) report Data Sharing Guidance for Public Transit Agencies Now and in the Future (2020). In addition, the TCRP report The Transit Analyst Toolbox: Analysis and Approaches for Reporting, Communicating, and Examining Transit Data (2021) includes information and case studies on data management and governance.

In addition, agencies may want to reach out to privacy experts in the academic community for advice or for assistance with further anonymizing data. Privacy experts recommended using differential privacy tools to inject "noise" into the data as an additional preventive measure. This approach has been adopted by the U.S. Census Bureau. However, employing differential privacy requires trained professionals spending a significant amount of time and energy to process the data. Also, there is a tradeoff between privacy and accuracy when applying differential privacy to data.

9. Be prepared to answer questions about data bias and privacy. Agency staff may encounter questions from agency leadership, board members, or members of the public regarding whether LBS data

- excludes underrepresented groups or whether the agency has access to the travel history of individuals. Agencies should be prepared to describe how the data are being used, as well as the steps they have taken to protect privacy and guard against data bias.
- 10. Stay abreast of ongoing technological and legal changes. Agencies should seek legal counsel regarding any federal, state, or local laws that govern the use of LBS data. Agencies should also bear in mind that location-based privacy measures are being debated at the state and national levels, and that technology companies are responding by making changes to how they collect location data. Agencies working with data vendors on an ongoing basis should consult with their vendor on how new laws or technology company processes may have changed the data they are receiving and how the data have changed over time.
- 11. Treat LBS data as one investment in a portfolio of many transit data products. LBS data and more traditional sources of information are not mutually exclusive. In fact, since agencies are interested in verifying LBS data against internal records, they should strive to maintain and improve their conventional sources of data. Agencies may also want to consider developing (or taking advantage of) their own fare payment and travel planning apps that could be used to gather location-based data from riders who opt into sharing their information. These apps could be a useful source of information if privacy considerations further limit LBS data.

# Appendix A

# **Stakeholder Interviews**

# **Interview Guide for Transit Agencies**

## **Context Framing Questions**

- 1. What is your overall impression of the state of LBS data, particularly with regard to its use in transit?
- 2. Are you using LBS data?
- 3. IF SO

## Product(s)/Vendors

- a. What product(s) are you using?
  - i. How did you select that vendor(s)?
  - ii. To what extent did you validate their data against alternatives and/or existing/traditional data? What QA/QC have you performed? How have you evaluated the data with respect to equity/representation?
  - iii. What was the process for procuring and implementing LBS data into your workflow? Timeline? Roadblocks?

## **Utilizing data**

- b. How are you using them?
  - i. Do you use the LBS data for service planning, scheduling, performance monitoring or other purposes?
  - ii. What role does LBS data play? Does it replace existing data? Or supplementing existing data?
- c. What have been the results?
  - i. Advantages
    - 1. Quantifiable benefits?
  - ii. Challenges/Limitations
    - 1. What mitigation strategies have you considered/used?

## **Recommendations/Lessons Learned**

- d. Recommendations to other agencies
  - i. What would you advise other agencies to do as part of their market research? What questions should they ask of vendors? What expectations should they have in approaching LBS data (in terms of both capabilities and limitations)?
  - ii. What internal resources (staff, hardware/software, data, etc.) have been important?

## **Closing Remarks**

- e. Closeout/Next Steps
  - i. What resources and/or information would/could be useful from FTA on this topic?
  - ii. Who else should we contact for this project (agencies, vendors, experts)?

## If Not Using LBS Data

- a. Experience:
  - i. To what extent have you explored/evaluated its use?
  - ii. What platforms have you looked into?
- b. Purposes of exploring LBS data: What needs/gaps were you looking to address?
- c. Challenges: What has kept you from investing in LBS data?
- d. Closing remark:
  - i. What resources and/or information would/could be useful from FTA on this topic?
  - ii. Who else should we contact for this project (agencies, vendors, experts)?

## Interview Guide for LBS Data Providers

## Product(s)

1. What types of LBS-related products does your company offer (e.g., LBS data only, data analysis, etc.)? What capabilities are you offering?

- 2. How mature are those capabilities (i.e., are they available commercially now or available more for beta testing/development now)? How do capabilities evolve over time?
- 3. What is your goal for this product (in the next 5 years)?

## **Advantages/Use Cases**

- 4. What advantages can transit agencies expect over conventional/existing data sources?
- 5. Can you share examples of transit agencies using your data? If so, how are they using it? What types of output metrics/insights can users expect to extract?
- 6. What data sources are reflected in your product(s)? Where does your company purchase LBS data and what level of process is the data in?
- 7. How are transit agencies and your company working together to improve the quality and usefulness of the data provided?
- 8. What have you learned from your interaction with transit agencies? What would be helpful from the agencies?
- 9. To what extent have you run into challenges working with transit agencies (agency-based technical challenges, terms of use challenges, skepticism/change management)?

## **Technical Questions**

- 10. To what extent can agencies validate the accuracy of the data?
- 11. How do you protect privacy?
- 12. (How) do you account for representation among travelers who may not own a smartphone?

### **Challenges/Concerns**

- 13. What terms/limitations are typically applied to your product(s)?
- 14. What changes in technology may affect your ability to continue offering LBS products? (e.g., changes to terms of service)
- 15. What do partnerships look like with customers?

# **Acronyms and Abbreviations**

AFC Automated Fare Collection

APC Automated Passenger Counter

ADPPA American Data Privacy and Protection Act

CCPA California Consumer Privacy Act

CPRA California Privacy Rights Act

CSV Comma Separated Value

DOT Department of Transportation
FHWA Federal Highway Administration
FTA Federal Transit Administration

GDPR General Data Protection Regulation

GPS Global Positioning System

GTFS General Transit Feed Specification

LBS Location-Based Service

MPO Metropolitan Planning Organization

NPMRDS National Performance Management Research Data Set

O-D Origin-Destination

POI Points of Interest

TCRP Transit Cooperative Research Program

TNC Transportation Network Company

TRB Transportation Research Board

USDOT United States Department of Transportation

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